



California  
School  
Employees  
Association

8217 Auburn Boulevard  
Citrus Heights, CA 95610  
(916) 725-1188  
(800) 582-7314

[www.csea.com](http://www.csea.com)

Adam Weinberger  
Association President

Keith Pace  
Executive Director

Member of the AFL-CIO

The nation's largest  
independent classified  
employee association



December 10, 2024

**Sent Via Electronic Mail**  
rcorn@fcusd.org

Robert Corn  
Chapter President #528

**RE: Memorandum of Understanding (MOU) – MOU Expanded Learning Site Lead  
Bench 2024-2025**

Dear President Corn:

I have received the Memorandum of Understanding (MOU) regarding MOU Expanded Learning Site Lead Bench 2024-2025 between the Folsom-Cordova Unified School District and California School Employees Association and its American River Chapter #528.

It has been reviewed in accordance with Policy 610. I have found no apparent violation of law, CSEA's Constitution and Bylaws, or Policy.

Ratification for this MOU **is** required. Please provide your Labor Relations Representative Joel Rogers with the ratification date so that we may update our records.

*Please ensure your chapter complies with the Ratification Meeting requirements as identified in your chapter constitution and Policy 610 Ratification Notice.*

I would like to take this opportunity to acknowledge the time and effort spent by you and the Negotiating Committee in negotiations. Your involvement and dedications are truly appreciated.

Please feel free to contact my office if you have any questions or concerns.

Sincerely,

CALIFORNIA SCHOOL EMPLOYEES ASSOCIATION

Mauricio Vides  
Field Director

Cc: Tiffany Nelson-Pelkey, Regional Representative #72  
Ron Walker, Area A Director  
Joel Rogers, Labor Relations Representative  
Chapter #528 Contract File

**MEMORANDUM OF UNDERSTANDING #9**  
**between the**  
**FOLSOM CORDOVA UNIFIED SCHOOL DISTRICT**  
**and**  
**CALIFORNIA SCHOOL EMPLOYEES ASSOCIATION**  
**AND ITS AMERICAN RIVER CHAPTER No. 528 (CSEA)**

**Expanded Learning Site Lead Bench**  
**November 20, 2024**

This Memorandum of Understanding (“MOU”) is agreed to between the Folsom Cordova Unified School District (“District”) and the California School Employees Association (CSEA), and its American River Chapter No. 528. Collectively, the District and CSEA will be referred to as “the Parties.” The District and CSEA are parties to a collective bargaining agreement (“CBA”) which expires June 30, 2025.

The parties have negotiated all matters within the scope of representation and reached agreement on the Expanded Learning Site Lead bench to Range 12 on the Classified Comprehensive Salary Schedule (Attachment A).

**Rationale**

The Expanded Learning Site Lead position currently has its own salary schedule. Due to program changes the permits required for a site lead are no longer needed. Therefore, a separate salary schedule for Expanded Learning Site Leads is not necessitated.

**Proposal**


The District intends to grandfather existing Expanded Learning Site Leads and sunset the Expanded Learning Site Lead salary schedule. Existing Expanded Learning Site Leads will be benched on Range 12 of the Classified Comprehensive Salary Schedule. This is relatively comparable to the current salary range of the Expanded Learning Site Lead salary schedule (Attachment B).

**Fiscal Impact**

The estimated cost to the Expanded Learning fund for benching the current Expanded Learning Site Leads from the Expanded Learning Site Lead salary schedule to the Classified Comprehensive Salary Schedule at Range 12 is \$18,986.30.

This Expanded Learning Site Lead bench will be in effect July 1, 2025 once approved by the Board of Education.

By:   
Donald Ogden, Ed.D.,  
Associate Superintendent, HR

By:   
Rob Corn,  
President, Chapter 528

Date: 12-5-2024

By:   
Joel Rogers,  
Labor Relations Representative, Chapter 528

Date: 12/06/2024

Board Approved: \_\_\_\_\_

CSEA Ratified: \_\_\_\_\_



FOLSOM CORDOVA UNIFIED SCHOOL DISTRICT CLASSIFIED COMPREHENSIVE  
EMPLOYEE SALARY SCHEDULE KEY 2024-2025

**SPECIALISTS**

Occupational Therapist	45	Instructional Assistant-Related Services	03
Physical Therapist	45	Instructional Signing Assistant DOH	03
Equity Leader II	43	Bilingual/ESL Instructional Assistant	02
Mental Health Specialist II	42	Elementary Paraeducator, (TK) (K-5)	01
Student Data Analyst	41	Instructional Assistant Opportunity Class	01
Behavior Specialist	38	Special Education Instructional Assistant	01
Community Schools Facilitator II	38	Instructional Assistant Adolescent Parent Program	01
Mental Health Specialist I	38	Instructional Assistant – Preschool	01
Registered Nurse	38	<b>ADMINISTRATIVE SERIES</b>	
School Social Worker I	38	Administrative Assistant III	12
Database Administrator	35	Administrative Assistant (Comprehensive HS/Middle School)	12
Network Administrator	35	Administrative Assistant II	11
Network Engineer	35	Administrative Assistant, Alternative Ed	11
Applications Specialist – PowerSchool	33	Administrative Assistant, Fiscal Services	11
Applications Specialist	33	Administrative Assistant, Elementary School	10
Theater Production Specialist II	32	Administrative Assistant I	08
Systems Administrator	33	<b>ACCOUNTING SERIES</b>	
Community Schools Facilitator	29	Lead Financial Accountant	33
Mental Health Specialist Associate	29	Facilities Accountant	28
School Social Worker Associate	29	Financial Accountant	28
Data Administrator & CALPADS Specialist	28	Lead Budget Technician	25
Fiscal Data Analyst	28	Payroll Accountant	18
ETIS Support Specialist II	27	Budget Technician	17
Lead Printer II	27	Categorical Administrative Technician	14
Certified Occupational Therapist Assistant (COTA)	26	Central ASB Technician	14
Equity Leader I	26	Adult Education Account Technician	13
Facilities Planner	25	Categorical Account Technician II	12
Lead Buyer	25	Lead Account Clerk II	12
Risk Management Specialist	24	Facilities Account Technician	11
Centralized Tech Support Specialist	24	Categorical Account Technician I	10
Child Welfare & Attendance Specialist	24	Student Body Account Technician	09
Classified Assistive Technology Specialist	24	Account Clerk II	08
Communications Specialist	24	Account Clerk I	06
Bilingual/Community Safety Specialist	24	<b>COORDINATORS</b>	
ETIS Support Specialist I	24	Bilingual/-Special Project Coordinator -Spanish	15
Technology Equipment Repair Technician	24	<del>Special Project Coordinator</del>	<del>15</del>
Workers' Compensation and Unemployment Analyst	23	Parent Coordinator	01
Personnel Analyst	22	<b>CLERICAL SERIES</b>	
Speech Language Pathologist Assistant	22	Academic and Career Advisor – Adult Education	09
Theater Production Specialist	22	Registrar (Comprehensive HS)	09
Employee Benefits Specialist	17	Athletic Clerk	08
Lead Printer	17	College and Career Clerk	07
Personnel Technician	17	Registrar (Alternative Education)	07
Buyer	15	Middle School Registrar	07
Due Process Technician	15	Medi-Cal SMAA/LEA Clerk	05
Help Desk Technician	15	Clerk Typist III	04
Help Desk Technician-Testing and Assessment	15	Clerk Typist III, District Receptionist	04
Licensed Vocational Nurse	15	Personnel Clerk II	04
Education Services Student Liaison	15	Health Assistant	04
Special Education Applications Specialist	15	Elementary School Library Media Clerk	03
Instructional Materials Technician	13	School Clerk, Elementary/Secondary	03
<del>Expanded Learning Site Lead</del>	<del>12</del>	Clerk Typist II / I	02
Restorative Specialist	12	<b>FOOD SERVICE SERIES</b>	
Translator / Interpreter (Spanish)	12	Food Service Office Technician	15
Attendance Technician	11	Food Service Technician	14
Facilities Use Technician	11	Food Service Clerk	11
Research Assistant II, Testing and Assessment	11	Food Service Worker II	06
High School Library Media Assistant	10	Food Service Worker I	03
Purchasing Specialist	10	<b>MAINTENANCE &amp; OPERATIONS SERIES</b>	
Printer II	09	Carpenter/Hardware Technician	18
Categorical Program Assistant	08	Equipment Repair Technician	18
Middle School Library Media Assistant	08	Fire Intrusion Detection Technician	18
Research Assistant I	07	Grounds Maintenance Technician	18
Expanded Learning Team Associate	03	Head Custodian III	18
Preschool Associate Teacher	03	Maintenance Electronics Technician/Electrician	18
Lead Campus Monitor	03	Maintenance HVAC	18
Campus Monitor	01	Maintenance Mechanic II	18
Expanded Learning Assistant	01	Maintenance Painter	18
<b>INSTRUCTIONAL ASSISTANTS</b>		Plumber/Welder	18
CTE Adult Education Welding	25	Head Custodian/Trainer	16
Lead Behavior Support Assistant	09	Maintenance Mechanic I	13
Behavior Support Assistant – General Education/Special Education	07	Warehouse Person/Maintenance Mechanic I	13
<del>Behavior Support Assistant – Severely Handicapped</del>	<del>02</del>	Head Custodian II	12
Mental Health Instructional Assistant	07	Head Custodian I	10
Transition Assistant II	07	Building & Grounds Utility Worker	08
Instructional Assistant Braille	04	Lead Night Custodian	08
Para Educator Mod/Severe	04	Delivery Driver (IMC)	07
Transition Assistant I	04	Grounds Worker	07
Computer Instructional Assistant	03	Custodian	04
Elementary Intervention Program Assistant, (K-3) (4-6)	03		

Board Approved 03/09/2023; 03/23/2023; 04/20/2023; 5/18/2023; 08/10/2023; 10/05/2023; 10/19/2023; 01/18/2024; 06/06/2024; 06/20/2024; 10/17/2024; ~~December 11, 2024~~

096 FOLSOM CORDOVA UNIFIED  
Expanded Learning

SALARY PROJECTION SCATTERGRAM  
07 EXP LRN SITE LEAD + 2% 24-25

9.75 MONTHS (210 DAYS) X 8 HRS = 1,680 HOURS/YEAR

\STEP RANGE	1	2	3	4
0001	1.0000 42,087.00 - \$25.05/hr 16,738.64			
0002				1.0000 46,472.00 - \$27.66/hr 33,167.81
0004			1.0000 51,051.00 - \$30.38/hr 19,063.09	
0005		1.0000 51,415.00 - \$30.60 19,983.61		
0008		\$31.14/hr	1.0000 52,328.00 29,543.45	1.0000 54,574.00 - \$32.48/hr 30,769.52
0009		1.0000 51,415.00 - \$30.60/hr 35,356.01		
0010				1.0000 56,336.00 - \$33.53/hr 30,880.04
0011	1.0000 48,739.00 - \$29.01/hr 19,543.42			1.0000 56,336.00 - \$33.53/hr 31,418.00
0014		1.0000 51,415.00 - \$30.60/hr 35,356.01		
0018				1.0000 58,097.00 - \$34.58/hr 32,084.30
0024				1.0000 59,858.00 - \$35.62/hr 35,635.94
*TOT	2.0000 90,826.00 36,282.06	3.0000 154,245.00 90,695.63	2.0000 103,379.00 48,606.54	6.0000 331,673.00 193,955.61